SERFF Tracking Number: GEFA-127130525 State: Arkansas State Tracking Number: 48541 Filing Company: Genworth Life Insurance Company

Company Tracking Number:

TOI: Sub-TOI: LTC03I.001 Qualified LTC03I Individual Long Term Care

Product Name: Long Term Care Insurance

Project Name/Number: PC Flex Choose a Leader Brochure/116100

# Filing at a Glance

Company: Genworth Life Insurance Company

SERFF Tr Num: GEFA-127130525 State: Arkansas Product Name: Long Term Care Insurance SERFF Status: Closed-Filed-State Tr Num: 48541 TOI: LTC03I Individual Long Term Care

Closed

Sub-TOI: LTC03I.001 Qualified Co Tr Num: State Status: Filed-Closed

Reviewer(s): Harris Shearer,

Stephanie Fowler

Author: Andy Zimmerman Disposition Date: 04/28/2011 Date Submitted: 04/20/2011 Disposition Status: Filed-Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

Filing Type: Advertisement

### General Information

Project Name: PC Flex Choose a Leader Brochure Status of Filing in Domicile: Not Filed

Project Number: 116100 Date Approved in Domicile: **Domicile Status Comments:** Requested Filing Mode: Review & Approval Explanation for Combination/Other: Market Type: Individual

Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 04/28/2011 State Status Changed: 04/28/2011

Created By: Andy Zimmerman Deemer Date:

Submitted By: Andy Zimmerman Corresponding Filing Tracking Number:

Filing Description:

This institutional advertisement will be used by Genworth Life Insurance Company and its licensed insurance agents and brokers to promote our company as a seller of long term care insurance and to generate interest in various Genworth Life Insurance Company long term care insurance policies.

Genworth Life Insurance Company's Long Term Care Insurance Policy 7052 was filed and approved on November 22, 2010 by your Department under SERFF Tracking Number GEFA-126825424.

Group Long Term Care Insurance Policy form series 7050 was filed and approved on September 11, 2008.

This advertising material is new and does not replace any advertisement filed by Genworth Life Insurance Company.

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: PC Flex Choose a Leader Brochure/116100

### **Company and Contact**

### **Filing Contact Information**

Andy Zimmerman, Advertising Review Analyst andy.zimmerman@genworth.com

6620 W. Broad Street 804-484-3949 [Phone] Long Term Care 804-281-6334 [FAX]

Bldg. #4, 2nd Floor

Richmond, VA 23230-1700

Filing Company Information

Genworth Life Insurance Company CoCode: 70025 State of Domicile: Delaware 6610 W Broad Street Group Code: 350 Company Type: LifeHealth &

Annuity

Richmond, VA 23230 Group Name: State ID Number:

(804) 281-6600 ext. [Phone] FEIN Number: 91-6027719

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# **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: AR Filing fee=\$50 per advertisement. One advertisement submitted=\$50

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Genworth Life Insurance Company \$50.00 04/20/2011 46769545

 SERFF Tracking Number:
 GEFA-127130525
 State:
 Arkansas

 Filing Company:
 Genworth Life Insurance Company
 State Tracking Number:
 48541

Company Tracking Number:

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: PC Flex Choose a Leader Brochure/116100

# **Correspondence Summary**

# **Dispositions**

Status	Created By	Created On	Date Submitted
Filed-Closed	d Stephanie Fowler	04/28/2011	04/28/2011

Company Tracking Number:

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: PC Flex Choose a Leader Brochure/116100

# **Disposition**

Disposition Date: 04/28/2011

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number:

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: PC Flex Choose a Leader Brochure/116100

Schedule Item Schedule Item Status Public Access

Supporting DocumentCover LetterFiled-ClosedYesFormChoose a LTCI Leader BrochureFiled-ClosedYes

 SERFF Tracking Number:
 GEFA-127130525
 State:
 Arkansas

 Filing Company:
 Genworth Life Insurance Company
 State Tracking Number:
 48541

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: PC Flex Choose a Leader Brochure/116100

### Form Schedule

Lead Form Number: 116100 02/15/11

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
Filed-	116100	Advertising Choose a LTCI	Initial			116100_0215
Closed	02/15/11	Leader Brochure				11_statefiling.
04/28/2011						pdf

# Choose a long term care insurance leader

Long Term Care Insurance





Underwritten by
Genworth Life Insurance Company, Richmond, VA

# A Company You Can Trust

Selecting a long term care insurance company is an important decision. You want a company you can trust to help protect your lifestyle as you grow older – one that offers a portfolio of insurance plans with comprehensive benefits and a track record of paying claims. You want a company with a respected and recognized name.

Genworth Life Insurance Company gives you all this and more. Our Long Term Care Insurance Division is an industry leader,<sup>1</sup> and we have been offering long term care insurance since 1974. We believe our experience and expertise set us apart from the rest and make us the best choice for helping protect your future.

### A Member of the Family

Genworth Life Insurance Company is a member of the Genworth Financial family of companies. You can depend on us to provide you with excellent service and quality long term care insurance plans.



### Comprehensive, Tax-Qualified Plans

Our portfolio of long term care insurance plans combines benefits and features with outstanding choice and flexibility. In addition, our insurance plans are designed to qualify under specific federal standards for income tax advantages.<sup>2</sup>

Because everyone has different needs, we have a broad range of plans from which you can choose.

### **Reputation for Integrity and Paying Claims**

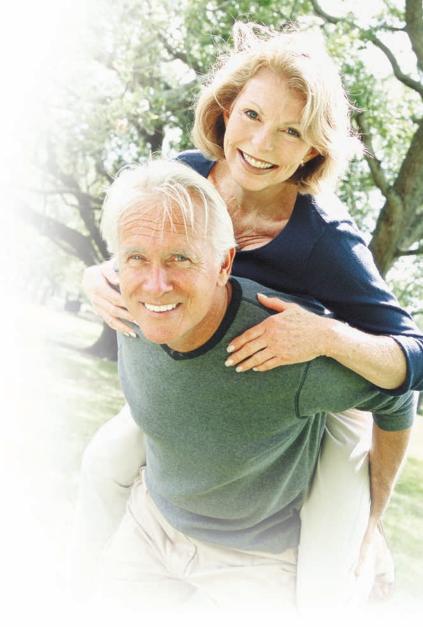
Meeting the needs of our more than 1,000,000 policyholders<sup>3</sup> is not only our priority, it's our promise. We have paid more than \$6.2 billion in long term care claims.<sup>3</sup>

### We Can Help

- Preserve your financial independence.
- Protect the savings and assets you've spent a lifetime accumulating.
- Avoid relying solely on your family and friends for support.
- Ensure you have more choices in where and how you receive long term care services.

#### **A Promise**

Any insurance plan is only as good as the company behind it. Choose a company you can trust. We're here for the long term – today, tomorrow, and in the years to come.



<sup>&</sup>lt;sup>2</sup> Not intended as tax advice. You should ask your independent tax and legal advisor for advice based on your particular situation.

<sup>&</sup>lt;sup>3</sup> As of June 2010.

# Genworth Life Insurance Company

LONG TERM CARE INSURANCE 6620 West Broad Street Richmond, VA 23230

This is a solicitation of insurance. An insurance agent/producer will contact you. Not all policies are available in all states. Details about the benefits, costs, limitations and exclusions of these long term care insurance policies will be provided to you by a licensed insurance agent/insurance producer.

Are not deposits.
Are not insured by the FDIC or any other federal government agency.
Are not insured by a bank or its affiliates.

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Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Insurance

Project Name/Number: PC Flex Choose a Leader Brochure/116100

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Cover Letter Filed-Closed 04/28/2011

Comments:

Attachment:

AR Filing Letter PC FLEX Choose a Leader 116100 021511.pdf



Long Term Care Insurance

6620 West Broad Street Building 4 Richmond, VA 23230

April 20, 2011

Arkansas Department of Insurance 1200 West Third Street Little Rock, Arkansas 72204

ATTN: Mr. John Shields

Re: ADVERTISING FILING ACCIDENT AND HEALTH INSURANCE

GENWORTH LIFE INSURANCE COMPANY NAIC# 70025

**Institutional Advertisement** 

Choose a LTCI Leader Brochure-116100 02/15/11

Dear Mr. Shields:

On behalf of Genworth Life Insurance Company, I submit for your review and approval a copy of the above referenced advertising material intended for use in the state of Arkansas. The filing fee of \$50 is being transmitted via EFT on the SERFF filing system.

This <u>institutional advertisement</u> will be used by Genworth Life Insurance Company and its licensed insurance agents and brokers to promote our company as a seller of long term care insurance and to generate interest in various Genworth Life Insurance Company long term care insurance policies.

Genworth Life Insurance Company's Long Term Care Insurance Policy 7052 was filed and approved on November 22, 2010 by your Department under SERFF Tracking Number GEFA-126825424.

Group Long Term Care Insurance Policy form series 7050 was filed and approved on September 11, 2008.

This advertising material is new and does not replace any advertisement filed by Genworth Life Insurance Company.

If you should have any questions, please call me at our toll free phone number, 1-800-284-5568, extension 8133949, fax me at 804-662-2596 or e-mail me at <a href="mailto:Andy.Zimmerman@genworth.com">Andy.Zimmerman@genworth.com</a>.

Sincerely,

Andrew A. Zimmerman

Andrew A. Zimmerman Genworth Life Insurance Company Sr. Advertising Compliance Analyst Compliance/Advertising Review Andy.Zimmerman@genworth.com